

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 10693 130859Z

15

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

----- 051482

R 130555Z AUG 74

FM AMEMBASSY NEW DELHI

TO USDOC WASHDC

INFO SECSTATE WASHDC 3231

UNCLAS NEW DELHI 10693

E.O. 11652: N/A

TAGS: BEXP, IN

SUBJECT: EXPORT LINK DEAL

1. PLEASE PASS FOLLOWING MESSAGE FROM ANTHONY WALLACE,

COMMERCIAL ATTACHE, US EMBASSY, NEW DELHI, TO FRANK L.

O'BRIEN, JR., THE O'BRIEN MACHINERY CO., 900 CHURCH

STREET, WILMINGTON, DELAWARE:

2. QUOTE. THERE IS CONSIDERABLE INTEREST ON THE PART OF  
INDIAN PUBLIC AND PRIVATE SECTOR END-USERS IN THE COMPLETE  
STEAM TURBINE GENERATOR SET WHICH YOU ARE OFFERING. COULD  
YOU GIVE US AN IDEA OF THE APPROXIMATE FOB EAST OR WEST  
COAST PORT COST OF EACH OF THE LARGE COMPLETE SETS ON YOUR  
LIST (10,000 KW SIZE AND ABOVE) INCLUDING COST OF RECONDI-  
TIONING IF NEEDED AND CONVERSION TO 50 CYCLE? WOULD IT BE  
POSSIBLE AND/OR ADVANTAGEOUS TO HAVE THE 50 CYCLE CONVERSION  
DONE IN INDIA?

3. ONCE WE PROVIDE GOVERNMENT OFFICIALS WITH PRICE IN-  
FORMATION ON YOUR UNITS, IT WILL PROBABLY BE WORTHWHILE  
FOR YOU OR ONE OF YOUR ASSOCIATES TO VISIT INDIA IN ORDER  
TO NEGOTIATE A DEAL. ANTHONY H. WALLACE. END QUOTE.

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**From:** NEW DELHI  
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**TAGS:** BEXP, IN  
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